



PERBACCO WINE CLUB

14th SHIPMENT: FALL 2024

“WARM CLIMATE: THE POWER”

These wines have been selected by Francesco, who firmly believes that this selection represents the best we can offer in this price range. We are proud to present each one of these wines and we hope you will enjoy them till the last drop. Each bottle will be paired with an iconic song that reflects the personality of the wine.

THE MANIFESTO

Italy and its Incredible Variety of Climates Italy stretches for 700 miles from NW to SE, across 13 degrees of latitude (35-47°N). Besides its length, the country presents different elevations, 35% is mountains, 41% hills and 24% is plains, while the weather is influenced by the presence of the Alps and Apennines mountain chains and by the breezes from the Seas surrounding the peninsula. This defines the numerous factors that create the variety of macro-climates (North vs South) within the country, plus an incredible amount of microclimates within each single winemaking region, dictated by factors such as altitude of the vineyard, sun exposure, steepness and vicinity to water bodies, higher peaks or forests. From the cold winters of the Alps to the hot Mediterranean summers, Italy offers an infinite variety of climates, soils and grape varieties that are suitable for top-quality productions, all with different and distinctive characteristics.

Cool Climate vs Warm Climate We normally refer to ‘Cool Climate’ regions as the areas that are warm during the Summer but see temperatures drop off towards the harvest, preserving a higher acidity and more elegant aromas, while ‘Warm Climate’ areas have more consistent temperatures, delivering higher alcohol content, fuller body and more intense aromas. Cool Climate wines have more of a Jazz personality: they are precise, elegant, fresh and vibrant. Warm Climate wines taste & sound more like the Blues, with their warmth, smoothness and intensity.

Climate Change, a New Challenge Global warming is one of the many consequences of Climate Change and it is definitely shifting the latitudes and altitudes for the production of wine. Warm Climate areas are facing challenges such as droughts and hot temperatures. Cool Climate areas are experiencing late frosts and extreme temperature swings. Other challenging factors are the intense precipitations that can result in rainstorms and frequent hailstorms, stronger winds and milder winters, that can trigger an early growing-cycle of the vines, exposing them to the risk of frosts during the Spring.

In the Midst of Every Crisis, Lies Great Opportunity This scenario sounds critical in a country that, unlike the ‘New World’, is devoted to dry-farming and does not allow irrigation, but the ‘new weather conditions’ are forcing our skilled winemakers to find new solutions and to elaborate non-invasive techniques, using technology and a more sophisticated approach to farming. Warmer temperatures are also allowing higher latitudes and altitudes to express more complex wines and to emerge on the map of high-quality productions, while new exciting techniques such as green manure, higher vines’ vigor and different orientation of the vineyards are applied by winemakers in Warm Climate areas.

Francesco’s considerations After showcasing Cool Climate wines in the Spring shipment, I am excited to present this stunning selection of wines made in warmer areas of Tuscany and Italy. While Warm Climate wines lived a moment of success in the 90s and 00s, they are now endangered by global warming, so I am happy to present you some skilled winemakers that are using natural techniques, in order to overcome the dry summers we are having lately. You shall expect these wines to be full bodied, with ripe fruit and more intense aromas, for a luscious finish. You will experience the warmth of the Blues, the generosity of the curves of Sophia Loren, the hot breeze of the Tuscan Summer, the intensity of the hug from an Italian friend.

MEMBERSHIP PLAN: GOLD

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FRANCESCO'S DESCRIPTIONS:

Mastrojanni Brunello di Montalcino Docg 2019 Song: Rock and Roll by Led Zeppelin. This fabulous 2019 by Mastrojanni, one of the most renowned estates in Montalcino, is everything you need to know about Brunello, the epitome of the Southern side of Brunello land. Ruby red with garnet reflections, the wine opens with a powerful bouquet of maraschino, plum, violet, orange blossoms, mountain herbs, sage, eucalyptus. A neat, purebred Sangiovese, in one of its most fortunate vintages, a wine of impeccable quality. Palate is warm, voluptuous, broad, with the never-ending freshness, trademark of the highest quality Brunellos, a crescendo of violet, red-fleshed fruits, tobacco, herbs, with a firm tannin, as to prove a point of the generosity of the vintage. Montalcino in a glass, there is no better pairing with a great, energetic, old school Brunello than the energy from the best Rock band of all time! **100% Sangiovese. 1bt in Shipment. Drink Through 2024-2032. Open 3h Before. Price \$73**

Mastrojanni Toscana IGT 'San Pio' 2021 Song: The Boys Are Back in Town by Thin Lizzy. Like a beautiful Tuscan woman wearing a classy French dress, the Sangiovese in this wine does not lose its identity in the blend with Cabernet Sauvignon, showing great freshness, balance and elegance. With a ruby red color with purple reflections, the San Pio opens with good intensity, with notes of maraschino cherry, plum, roasted red pepper, lilac, chocolate, blueberry, tobacco and a herbal side of sage. Palate is fresh, vibrant, rich. The freshness of Sangiovese intertwines with the grippy tannin of Cabernet Sauvignon, with a sapid finish of sour cherry, pomegranate and tobacco. Succulent and complex with a robust and Classic Rock personality, this blend represents the triumph of the terroir of Montalcino, the perfect fusion between two grapes that perfectly integrate each other. **50% Sangiovese, 50% Cab Sauvignon. 1bt in Shipment. Drink Through 2024-2027. Open 2h before. Price \$35**

Dei Vino Nobile di Montepulciano Riserva 'Bossona' Docg 2018 Song: My Baby Just Cares for Me by Nina Simone. Under the fearless leadership of Maria Caterina Dei, the estate has become one of the most important representatives of Vino Nobile di Montepulciano and Bossona one of the most shining stars in the firmament of our beloved town. Dei represents the warmth, the generosity and the elegance of Montepulciano, with their impeccable wines and their spectacular cellar, built with the Travertine from the family quarry and projected by Caterina's late and beloved father, Mr Glauco Dei. The intense ruby red color with garnet reflections, anticipates the powerful structure of the wine with its opulent bouquet of maraschino, blackberry, dried violet, dark chocolate, tobacco, underbrush of finest quality such as mushroom, a hint of coffee beans and a balsamic touch of sage. The palate is Blues, voluminous, aristocratic, warm, with a crescendo of succulent red and black fruits, leading to a perfectly carved tannin, with an aftertaste of chocolate and black currants. Extremely fulfilling, Bossona is one of the highest expressions of Vino Nobile, showing both the muscles and the elegance of Sangiovese in this beautiful terroir. Best paired with Nina Simone's warm and intense voice. **100% Sangiovese. 1bt in shipment. Drink Through 2024-2031. Open 3h before. Price \$68**

Bindella Vino Nobile di Montepulciano I Quadri DOCG 2016 Song: Il Barbiere di Siviglia(The Barber of Seville), Act 1. by Gioacchino Rossini. Bindella, with their beautiful cellar, is one of the pillars of Montepulciano, combining precision, elegance and expressiveness in their fabulous wines. I am so glad and honored to have granted access to some of their private cellar for our Perbacco Wine Club, so that I was able to dig up among some of the best wines they have produced in the last decade. With a beautiful ruby red color of good intensity, the wine presents a bouquet of incredible elegance and precision. It opens with fantastic notes of sour cherry, mushroom, orange blossoms, chocolate, plum, violet, leather, grass and a hint of dried apricot. The palate is also super elegant, symphonic, refined, with a crescendo of plum and a never-ending taste of red fruits, a plush tannin and a sapid finish. Perfectly balanced, an harmonious wine, best paired with classical music. **100% Sangiovese. 1bt in Shipment. Drink Through 2024-2027. Open 3h before. Price \$60**

Bindella Toscana IGT Rosso 'Ardore' 2021 Song: Ziggy Stardust by David Bowie. While the Sangiovese from Bindella are always neat, precise and balanced, this 'warm climate Bordeaux-blend' is pure power and intensity, a more Glam Rock, colorful and lush expression of the same region, also due to the much warmer vintage. With its intense ruby red with purple reflections, the wine opens with a predominant note of cherry jam (from the Merlot), then hints of prune, roasted pepper (from the Cabs), lavender, dried apricot. Palate is rich, warm and opulent, as a result of the generous 2021 vintage, with a recurring note of cherry jam, a grippy tannin that leads to a mouthwatering finish of dark fruits and dark chocolate. **50% Merlot, 25% Cab Franc, 25% Cab Sauv. 1bt in Shipment. Drink Through 2024-2026. Open 1h before. Price \$22**

Godiolo Vino Nobile di Montepulciano Riserva Docg 2012 Song: Mannish Boy by Muddy Waters. The Fiorini family, with Franco and his young nephew Mattia, is definitely one of the cornerstones of Vino Nobile, producing an expressive and traditional Sangiovese, right at the bottom of the hill of Montepulciano. Godiolo is a boutique winery, producing around 20'000 bts of wine per year. This Riserva, produced in the limited quantity of 2'000 bts, is the result of an attentive selection of the best grapes from the oldest vineyard of the estate. With a ruby red color with garnet reflections, this Riserva is dark, introspective, intense like an old school Blues. Cherry jam, prune, with dark spices such as licorice, leather and scorched earth, a hint of Campari, eucalyptus, potpourri and chocolate for a bouquet of extraordinary complexity. Palate is warm, rich, compelling. With a succulent, never-ending flavor of prune and cherry jam, currants, chocolate, Cointreau. Tannin is firm, majestic with creamy and aristocratic traits. **98% Sangiovese, 2% Colorino, 2% Canaiolo. 1bt in Shipment. Drink Through 2024-2027. Open 4h before. Price \$42**

Fonterenza Alberello Sangiovese Toscana Igt 2020 Song: Fast Car by Tracy Chapman. Fonterenza, under the fearless leadership of the Mantovani sisters, has become one of the most brilliant stars in the firmament of Montalcino. Francesca and Margherita, both born in Milan, were adopted by Montalcino in 1997 and their link with the Tuscan town has become so strong, that they manage to produce wines whose expressivity is second to none, in this enchanting terroir. Alberello, from bush-trained vines, as the back label recites, 'is the pure and free expression of our Sangiovese', and the sisters have decided to produce a wine that does not follow any rule of any appellation, indulging the true nature of a fantastic grape and an incredible soil. Ruby red color, the wine opens with the most elegant bouquet, a triumph of Sangiovese: tart cherry, raspberry, plum, violet, wild rose, mediterranean scrub, mushroom, a balsamic hint of balm, chocolate. Palate is energetic, fresh, vibrant, with an overall impeccable elegance. Tannin is creamy and perfectly tamed, the mouthwatering explosion of red and black berries has an incredible progression and a voluptuous, sapid finish of pomegranate and tea. It might be my favorite wine among the ones I have tasted this year, a thoroughbred horse running wild in the Tuscan hills. **100% Sangiovese. 1bt in Shipment. Drink Through 2024-2030. Open 2h before. Price \$65**

Perillo Taurasi Docg 2012 Song: Simple Man by Lynyrd Skynyrd. While Sangiovese is the king of central Italy and Nebbiolo is the prince of the North, Aglianico is the emperor of the South. Michele Perillo is the most important ambassador for the quality of this incredible wine, with his impeccable Taurasi, released in the market after 12 years of aging, following the all-Italian concept that the wine has to be ready for the consumer, not the other way around, making wine for the pride of it and not for the mere economical aspect. With a dark Ruby red color, this Aglianico stuns for intensity and complexity. Dark cherry under spirit, tobacco, leather, potpourri, candied orange peel (Cointreau), undergrowth, carobs, sandalwood and toasted nuts, for an overall impeccable quality. Palate is broad, opulent, with dark fruits such as black currants and blueberry, with a perfectly tamed tannin of extraordinary elegance. A wine for the ages, the triumph of Aglianico and of Campania as one of the most important winemaking regions in Italy. I am touched by the courage of aging a wine for so long, in order to tame the rustic tannin of Aglianico and I am glad to give credit and recognition to this great family-run estate. In a world full of corporate wineries that only care about the cash-flow, we need more Michele Perillo and more of his incredible Taurasi. Best paired with one of my favorite ballads from Lynyrd Skynyrd. **100% Aglianico. 1bt in Shipment. Drink Through 2024-2031. Open 5h before. Price \$72**

Palazzo Nobile di Montepulciano Riserva Docg 2019 Song: Over the Hills and Far Away by Led Zeppelin. Palazzo Vecchio, standing high on the Valdichiana, right between Montepulciano and Cortona, is a magical place, producing wines that reflect the intensity and the gentle character of the winemaker Luca Sbernadori. This is a place I cherish, when my wife and I decided to get married, we could not think of a better location than the Palazzo, with its breathtaking sunsets and its rustic charm. Produced in the limited quantity of 3'000 bts, by selecting the best grapes of the estate, this Riserva shows a ruby red color with garnet reflections. Intense, introspective, ample bouquet, with notes of red currants, dark cherry, prune, candied orange peel, wild rose, eucalyptus, and a series of delicate spices that enhance the complexity of the wine, such as dark chocolate, coffee beans, leather, cigar tobacco. Palate is broad, aristocratic, with a fine grained tannin that is perfectly carved, for a succulent and fulfilling finish of dark cherry, sandalwood and dried violet. A Nobile that shows a Rock character with a touch of Blues, best paired with one of my favorite albums by one of my favorite bands. **85% Sangiovese, 10% Canaiolo, 5% Mammolo. 1bt in Shipment. Drink Through 2024-2030. Open 3h before. Price \$39.**

Tenuta di Trinoro Le Cupole Toscana Igt 2021 Song: Caruso by Andrea Bocelli. Andrea Franchetti was the visionary genius that first saw the potential of Valdorcia in Tuscany and Etna in Sicily, creating from scratch, in the early 90s, Tenuta di Trinoro, one of the pillars for Supertuscans. He saw the Bordeaux-like characteristics of the soil, producing the first top quality wines in the area, setting an example not only for the contemporary winemakers, but also for the generations to follow, becoming one of the most influential figures of all time for Italian wine. 2021 is the last vintage of Mr. Franchetti, the last star in the firmament of his incredible career. Le Cupole, with its impenetrable ruby red color with purple reflections, offers an intense, rich bouquet of dark fruits such as black cherry, black currants, blueberry and gentle spices of coffee, cinnamon, mushroom, tobacco, dark chocolate, for an impeccable overall quality. Palate is rich, mouthwatering with dark fruits such as black currants and black cherry, elegant with a supple tannin. A wine that perfectly reflects the style of Trinoro with fruit, complexity, overall balance and incredible quality. In my opinion, Le Cupole is the best entry-level Supertuscan, a category in which Trinoro has no rivals. Perfectly paired with the iconic voice of the Maestro Andrea Bocelli. **56% Merlot, 26% Cabernet Franc, 11% Cab Sauvignon, 7% Petit Verdot. 1bt in Shipment. Drink Through 2024-2030. Open 3h before. Price \$42**

La Valle del Sole Offida Rosso Docg 2019 Song: Personal Jesus by Depeche Mode. After spending years advocating the difference between Montepulciano grape and the wine made in the town of Montepulciano, I am now glad to introduce this popular varietal with this great wine from Marche region, made by this fantastic boutique estate. La Valle del Sole is in Offida, an area that granted the highest level of Italian appellation(Docg) and it is organic since 1989, producing great white and red wines with the 4th generation of the family. Made with the oldest vines of the estate, planted by the first generation, the wine has an intense, ample bouquet, with notes of maraschino, red flowers, chocolate, blueberry and a hint of graphite(pencil case). Palate is fresh, elegant, succulent, with lots of red fleshed fruits and a firm, yet perfectly integrated tannin. I fell in love with this wine during a wine festival, it just stood out as a Rock, colorful interpretation of Montepulciano in one of the greatest terroirs in Italy. A terrific value. **100% Montepulciano. 1bt in Shipment. Drink Through 2024-2027. Open 2h before. Price \$27**

Occhipinti 'Siccagno' Sicilia Doc 2021 Song: (You Make Me Feel Like) A Natural Woman by Aretha Franklin. Arianna Occhipinti is the warrior princess that led the renaissance of the southern side of Sicily. The 'natural woman' of Italian wine, Arianna, has started this fantastic project in 2004, after finishing her studies as a winemaker in Milan, applying biodynamic farming principles since the very beginning, for a more eco-conscious and authentic approach to local grape varieties. Siccagno is her interpretation of Nero D'Avola and it represents the enchanting land where it is produced: wild, intense, gentle, passionate, warm and full of contrasts. With a concentrated ruby red color with purple reflections, the wine offers a wide, mediterranean bouquet of beautiful intensity, with notes of black cherry, rosemary, sage, wild red flowers, mirth, blueberry, leather, scorched earth, balm, pencil case and a hint of dark chocolate. Palate is elegant, warm and fresh at the same time, the most mouthwatering version of Nero D'Avola I have ever experienced with a never-ending taste of sour cherry, ripe peach, chocolate, and a plush tannin leading to a lingering, sapid finish of graphite. I am impressed by how Arianna has managed to keep this elegance in such a warm vintage, a masterclass of balance and expressiveness of one of the best winemaking regions in the world, Sicily. Warning: not the 'Jammy' Sicilian wine you'd expect, might be a bit of an acquired taste but I am happy for our members to try something different and a 'natural wine'. **100% Nero d'Avola. 1bt in Shipment. Drink Through 2024-2029. Open 1h before. Price \$39**