



PERBACCO WINE CLUB

14th SHIPMENT: FALL 2024

“WARM CLIMATE: THE POWER”

These wines have been selected by Francesco, who firmly believes that this selection represents the best we can offer in this price range. We are proud to present each one of these wines and we hope you will enjoy them till the last drop. Each bottle will be paired with an iconic song that reflects the personality of the wine.

THE MANIFESTO

Italy and its Incredible Variety of Climates Italy stretches for 700 miles from NW to SE, across 13 degrees of latitude (35-47°N). Besides its length, the country presents different elevations, 35% is mountains, 41% hills and 24% is plains, while the weather is influenced by the presence of the Alps and Apennines mountain chains and by the breezes from the Seas surrounding the peninsula. This defines the numerous factors that create the variety of macro-climates (North vs South) within the country, plus an incredible amount of microclimates within each single winemaking region, dictated by factors such as, altitude of the vineyard, sun exposure, steepness and vicinity to water bodies, higher peaks or forests. From the cold winters of the Alps to the hot Mediterranean summers, Italy offers an infinite variety of climates, soils and grape varieties that are suitable for top-quality productions, all with different and distinctive characteristics.

Cool Climate vs Warm Climate We normally refer to ‘Cool Climate’ regions as the areas that are warm during the Summer but see temperatures drop off towards the harvest, preserving a higher acidity and more elegant aromas, while ‘Warm Climate’ areas have more consistent temperatures, delivering higher alcohol content, fuller body and more intense aromas. Cool Climate wines have more of a Jazz personality, they are precise, elegant, fresh and vibrant. Warm Climate wines taste & sound more like the Blues, with their warmth, smoothness and intensity.

Climate Change, a New Challenge Global warming is one of the many consequences of Climate Change and it is definitely shifting the latitudes and altitudes for the production of wine. Warm Climate areas are facing challenges such as droughts and hot temperatures. Cool Climate areas are experiencing late frosts and extreme temperature swings. Other challenging factors are the intense precipitations that can result in rainstorms and frequent hailstorms, stronger winds and milder winters, that can trigger an early growing-cycle of the vines, exposing them to the risk of frosts during the Spring.

In the Midst of Every Crisis, Lies Great Opportunity This scenario sounds critical in a country that, unlike the ‘New World’, is devoted to dry-farming and does not allow irrigation, but the ‘new weather conditions’ are forcing our skilled winemakers to find new solutions and to elaborate non-invasive techniques, using technology and a more sophisticated approach to farming. Warmer temperatures are also allowing higher latitudes and altitudes to express more complex wines and to emerge on the map of high-quality productions, while new exciting techniques such as green manure, higher vines’ vigor and different orientation of the vineyards are applied by winemakers in Warm Climate areas.

Francesco’s considerations After showcasing Cool Climate wines in the Spring shipment, I am excited to present this stunning selection of wines made in warmer areas of Tuscany and Italy. While Warm Climate wines lived a moment of success in the 90s and 00s, they are now endangered by global warming, so I am happy to present you some skilled winemakers that are using natural techniques, to overcome the dry summers we are having lately. You shall expect these wines to be full bodied, with ripe fruit and more intense aromas, for a luscious finish. You will experience the warmth of the Blues, the generosity of the curves of Sophia Loren, the hot breeze of the Tuscan Summer, the intensity of the hug from an Italian friend.

MEMBERSHIP PLAN: SILVER

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FRANCESCO'S DESCRIPTIONS:

Bindella Vino Nobile di Montepulciano DOCG 2015 Song: Me & Mr Jones by Amy Winehouse. Bindella, with their beautiful cellar, is one of the pillars of Montepulciano, combining precision, elegance and expressiveness in their fabulous wines. I am glad and honored to have granted access to some of their private cellar for our Perbacco Wine Club, so that I was able to dig up among some of the best wines they have produced in the last decade. With the luscious fruit typical of the generous vintage 2015, the wine is intense and elegant, with noble traits, precise and neat as all Bindella wines. The bouquet opens with notes of prune, cherry under spirit, leather, orange peel and a balsamic hint of balm, for an overall exceptional quality and complexity. The palate is intense, confirming the Blues personality of the wine, with notes of cherry under spirit, eucalyptus, orange blossoms. The tannin is firm, yet perfectly carved in the structure of the wine, enhancing the succulence and its mouthwatering finish of red currants. A fantastic wine, in a fantastic vintage, paired with one of the best female artist of the last two decades. **85% Sangiovese, 15% Canaiolo, Colorino & Mammolo . 1bt in Shipment. Drink Through: 2024-2027. Open 3h before. Price \$47**

Bindella Toscana IGT Rosso 'Ardore' 2021 Song: Ziggy Stardust by David Bowie. While the Sangiovese from Bindella are always neat, precise and balanced, this 'warm climate Bordeaux-blend' is pure power and intensity, a more Glam Rock, colorful and lush expression of the same region, also due to the much warmer vintage. With its intense ruby red with purple reflections, the wine opens a predominant note of cherry jam(from the Merlot), then hints of prune, roasted pepper(from the Cabs), lavender, dried apricot. Palate is rich, warm and opulent, as a result of the generous 2021 vintage, with a recurring note of cherry jam, a grippy tannin that leads to a mouthwatering finish of dark fruits and dark chocolate. **50% Merlot, 25% Cab Franc, 25% Cab Sauv. 1bt in Shipment. Drink Through 2024-2026. Open 1h before. Price \$22**

Mastrojanni Cilieggiolo Toscana Igt 2021 Song: White Room by Cream. I am glad to introduce for the first time in the Perbacco Wine Club, one of the most traditional grapes of Tuscany, Cilieggiolo, here impeccably interpreted by Mastrojanni, one of the most renowned estates in Montalcino. A rock-solid representative of the southern side of 'Brunello land' with its expressive wines and always amazing quality, Mastrojanni offers a fantastic version of this grape, whose Italian name recalls the fruit cherry(Ciliegia). With a beautiful ruby red color with purple reflections, the wine opens with an intense and distinctive aroma of ripe cherry, typical of the grape, then notes of blueberry, sandalwood, tobacco, chocolate, mushroom, wild rose, lilac, mirth. Palate is opulent, with a soft entry and a succulent progression of sour and ripe cherry, with a firm tannin and a sapid finish, for an overall great balance. This wine is the incredible combination of the complexity of the soil of Montalcino with the unmistakable quality trademark of Mastrojanni and the Cilieggiolo grape, for a Rock/Blues explosion of flavors. **100% Cilieggiolo. 1bt in Shipment. Drink Through 2024-2028. Open 2h Before. Price \$46**

Mastrojanni Toscana IGT 'San Pio' 2021 Song: The Boys Are Back in Town by Thin Lizzy. Like a beautiful Tuscan woman wearing a classy French dress, the Sangiovese in this wine does not lose its identity in the blend with Cabernet Sauvignon, showing great freshness, balance and elegance. With a ruby red color with purple reflections, the San Pio opens with good intensity, with notes of maraschino cherry, plum, roasted red pepper, lilac, chocolate, blueberry, tobacco and a herbal side of sage. Palate is fresh, vibrant, rich. The freshness of Sangiovese intertwines with the grippy tannin of Cabernet Sauvignon, with a sapid finish of sour cherry, pomegranate and tobacco. Succulent and complex with a robust and Classic Rock personality, this blend represents the triumph of the terroir of Montalcino, the perfect fusion between two grapes that perfectly integrate each other. **50% Sangiovese, 50% Cab Sauvignon. 1bt in Shipment. Drink Through 2024-2027. Open 2h before. Price \$35**

Godiolo Vino Nobile di Montepulciano Riserva Docg 2012 Song: Mannish Boy by Muddy Waters. The Fiorini family, with Franco and his young nephew Mattia, is definitely one of the cornerstones of Vino Nobile, producing an expressive and traditional Sangiovese, right at the bottom of the hill of Montepulciano. Godiolo is a boutique winery, producing around 20'000 bts of wine per year. This Riserva, produced in the limited quantity of 2'000 bts, is the result of an attentive selection of the best grapes from the oldest vineyard of the estate. With a ruby red color with garnet reflections, this Riserva is dark, introspective, intense like an old school Blues. Cherry jam, prune, with dark spices such as licorice, leather and scorched earth, a hint of Campari, eucalyptus, potpourri and chocolate for a bouquet of extraordinary complexity. Palate is warm, rich, compelling with a succulent, never-ending flavor of prune and cherry jam, currants, chocolate, Cointreau. Tannin is firm, majestic with creamy and aristocratic traits. **98% Sangiovese, 2% Colorino, 2% Canaiolo. 1bt in Shipment. Drink Through 2024-2027. Open 4h before. Price \$42**

Godiolo Vino Nobile di Montepulciano Riserva Docg 2015 Song: Soldier of Fortune by Deep Purple. This Riserva 2015 was produced in a limited quantity of 3'500 bts, selecting with scrutiny the best grapes of this generous vintage. Ruby red color with garnet reflections, the wine offers intense aromas of maraschino cherry, plum, potpourri, orange peel, with refined hints of licorice, tobacco, leather and a note of graphite(pencil case) that seems the trademark of the winery, due to the presence of lignite in the soil. Palate is broad, fulfilling, velvety, with a vibrant personality typical of great Sangiovese: an explosion of dark fruits, such as black currant and blueberry, with a majestic creamy tannin. A Rock/Blues personality, a wine of extraordinary intensity and quality, paired with one of my favorite ballads by Deep Purple. **98% Sangiovese, 2% Colorino. 1bt in Shipment. Drink Through 2024-2027. Open 2h before. Price \$30**

Palazzo Nobile di Montepulciano Riserva Docg 2019 Song: Over the Hills and Far Away by Led Zeppelin. Palazzo Vecchio, standing high on the Valdichiana, right between Montepulciano and Cortona, is a magical place, producing wines that reflect the intensity and the gentle character of the winemaker Luca Sbernadori. This is a place I cherish, when my wife and I decided to get married, we could not think of a better location than the Palazzo, with its breathtaking sunsets and its rustic charm. Produced in the limited quantity of 3'000 bts, by selecting the best grapes of the estate, this Riserva shows a ruby red color with garnet reflections. Intense, introspective, ample bouquet, with notes of red currants, dark cherry, prune, candied orange peel, wild rose, eucalyptus, and a series of delicate spices that enhance the complexity of the wine, such as dark chocolate, coffee beans, leather, cigar tobacco. Palate is broad, aristocratic, with a fine grained tannin that is perfectly carved, for a succulent and fulfilling finish of dark cherry, sandalwood and dried violet. A Nobile that shows a Rock character with a touch of Blues, best paired with one of my favorite albums by one of my favorite bands. **85% Sangiovese, 10% Canaiolo, 5% Mammolo. 1bt in Shipment. Drink Through 2024-2030. Open 3h before. Price \$39.**

Palazzo Vecchio Vino Nobile di Montepulciano Docg 'Maestro' 2020 Song: Little Wing by Jimi Hendrix. With a bright ruby red color, the wines open with good intensity and elegance. The bouquet offers notes of sour cherry, dark fruits, sandalwood, a slight hint of geranium and delicate spices of chocolate, tobacco, wild rose and a gentle note of candied orange peel. Palate is round, velvety, perfectly balanced and refined, with a creamy tannin, leading to a luscious and clean finish of sour cherry. A perfectly executed warm climate Vino Nobile, a wine with aristocratic charm and a Blues, warm, attitude. **85% Sangiovese, 10% Canaiolo, 5% Mammolo. 1bt in Shipment . Drink through 2024-2027. Open 2h before. Price \$30**

Casa di Baal Torno Subito Campania Igt 2022 Song: Small Worlds by Mac Miller. Casa di Baal is a boutique estate in the heart of Campania, one of the best winemaking regions of Italy. This organic estate produces a lighthearted and surprising version of Barbera, a Pop red wine that offers an explosion of red fruits, whose format had necessarily to be 1lt as it drinks compulsively. With a beautiful purple color, the wine is a basket of red fruits and flowers. Blueberry, tart cherry, red currants, raspberry, red rose, lavender and any sorts of berries you could imagine. Mouthwatering in the palate, with a slim tannin, the wine offers a dynamic and lively structure, in which berries are the most distinctive flavor, for a fresh and sapid finish of pomegranate and red rose. If 'Natural Wine' is seen by someone as the 'Trap' version of winemaking, this is a beautiful interpretation of this innovative genre and one of the coolest reds I have tasted in the past few months. Only 3'300 bts produced. Warning: this is not your typical Barbera, I am taking some risks here but I loved this wine so much and I am looking forward for our members to try something different and more innovative. **100% Barbera. 1bt in Shipment. Drink Through 2024-2025. Open and drink. Price \$24**

Tenuta di Trinoro Le Cupole Toscana Igt 2021 Song: Caruso by Andrea Bocelli. Andrea Franchetti was the visionary genius that first saw the potential of Valdorcia in Tuscany and Etna in Sicily, creating from scratch, in the early 90s, Tenuta di Trinoro, one of the pillars for Supertuscans. He saw the Bordeaux-like characteristics of the soil, producing the first top quality wines in the area, setting an example not only for the contemporary winemakers, but also for the generations to follow, becoming one of the most influential figures of all time for Italian wine. 2021 is the last vintage of Mr. Franchetti, the last star in the firmament of his incredible career. Le Cupole, with its impenetrable ruby red color with purple reflections, offers an intense, rich bouquet of dark fruits such as black cherry, black currants, blueberry and gentle spices of coffee, cinnamon, mushroom, tobacco, dark chocolate, for an impeccable overall quality. Palate is rich, mouthwatering with dark fruits such as black currants and black cherry, elegant with a supple tannin. A wine that perfectly reflects the style of Trinoro with fruit, complexity, overall balance and incredible quality. In my opinion, Le Cupole is the best entry-level Supertuscan, a category in which Trinoro has no rivals. Perfectly paired with the iconic voice of the Maestro Andrea Bocelli. **56% Merlot, 26% Cabernet Franc, 11% Cab Sauvignon, 7% Petit Verdot. 1bt in Shipment. Drink Through 2024-2030. Open 3h before. Price \$42**

La Valle del Sole Offida Rosso Docg 2019 Song: Personal Jesus by Depeche Mode. After spending years advocating the difference between Montepulciano grape and the wine made in the town of Montepulciano, I am now glad to introduce this popular varietal with this great wine from Marche region, made by this fantastic boutique estate. La Valle del Sole is in Offida, an area that granted the highest level of Italian appellation(Docg) and it is organic since 1989, producing great white and red wines with the 4th generation of the family. Made with the oldest vines of the estate, planted by the first generation, the wine has an intense, ample bouquet, with notes of maraschino, red flowers, chocolate, blueberry and a hint of graphite(pencil case). Palate is fresh, elegant, succulent, with lots of red fleshed fruits and a firm, yet perfectly integrated tannin. I fell in love with this wine during a wine festival, it just stood out as a Rock, colorful interpretation of Montepulciano in one of the greatest terroirs in Italy. A terrific value. **100% Montepulciano. 1bt in Shipment. Drink Through 2024-2027. Open 2h before. Price \$27**

Fonterenza Rosso di Montalcino Doc 2021 Song: America by Gianna Nannini. Fonterenza, under the fearless leadership of the Mantovani sisters, has become one of the most brilliant stars in the firmament of Montalcino. Francesca and Margherita, both born in Milan, were adopted by Montalcino in 1997 and their link with the Tuscan town has become so strong, that they manage to produce wines whose expressivity is second to none, in this enchanting terroir. As many of the 'new generation' of Rosso di Montalcino, this wine has a defined personality and nothing to envy to its 'older brother' Brunello. Outcome of the warm 2021 vintage, this Rosso is intense, refined, exuberant. With its intense ruby red color, the wine opens with a lush, ample bouquet of cherry under spirit, raspberry, violet, red rose, eucalyptus, scorched earth, dark chocolate, Jasmine tea and a hint of Mediterranean scrub. Palate is rich, voluptuous, juicy, with a warm structure, a perfectly tamed tannin considering the concentration of the 2021 vintage, and a sapid ending, for a lingering finish of black currant and tea leaves and an overall spectacular succulence. Fantastic wine, an anthem to the generosity of the western side of Montalcino, an hymn to the most Rock grape of all, Sangiovese. **100% Sangiovese. 1bt in Shipment. Drink Through 2024-2029. Open 2h before. Price \$53**