



PERBACCO WINE CLUB

14th SHIPMENT: FALL 2024

“WARM CLIMATE: THE POWER”

These wines have been selected by Francesco, who firmly believes that this selection represents the best we can offer in this price range. We are proud to present each one of these wines and we hope you will enjoy them till the last drop. Each bottle will be paired with an iconic song that reflects the personality of the wine.

THE MANIFESTO

Italy and its Incredible Variety of Climates Italy stretches for 700 miles from NW to SE, across 13 degrees of latitude (35-47°N). Besides its length, the country presents different elevations, 35% is mountains, 41% hills and 24% is plains, while the weather is influenced by the presence of the Alps and Apennines mountain chains and by the breezes from the Seas surrounding the peninsula. This defines the numerous factors that create the variety of macro-climates (North vs South) within the country, plus an incredible amount of microclimates within each single winemaking region, dictated by factors such as altitude of the vineyard, sun exposure, steepness and vicinity to water bodies, higher peaks or forests. From the cold winters of the Alps to the hot Mediterranean summers, Italy offers an infinite variety of climates, soils and grape varieties that are suitable for top-quality productions, all with different and distinctive characteristics.

Cool Climate vs Warm Climate We normally refer to ‘Cool Climate’ regions as the areas that are warm during the Summer but see temperatures drop off towards the harvest, preserving a higher acidity and more elegant aromas, while ‘Warm Climate’ areas have more consistent temperatures, delivering higher alcohol content, fuller body and more intense aromas. Cool Climate wines have more of a Jazz personality: they are precise, elegant, fresh and vibrant. Warm Climate wines taste and sound more like the Blues, with their warmth, smoothness and intensity.

Climate Change, a New Challenge Global warming is one of the many consequences of Climate Change and it is definitely shifting the latitudes and altitudes for the production of wine. Warm Climate areas are facing challenges such as droughts and hot temperatures. Cool Climate areas are experiencing late frosts and extreme temperature swings. Other challenging factors are the intense precipitations that can result in rainstorms and frequent hailstorms, stronger winds and milder winters, that can trigger an early growing-cycle of the vines, exposing them to the risk of frosts during the Spring.

In the Midst of Every Crisis, Lies Great Opportunity This scenario sounds critical in a country that, unlike the ‘New World’, is devoted to dry-farming and does not allow irrigation, but the ‘new weather conditions’ are forcing our skilled winemakers to find new solutions and to elaborate non-invasive techniques, using technology and a more sophisticated approach to farming. Warmer temperatures are also allowing higher latitudes and altitudes to express more complex wines and to emerge on the map of high-quality productions, while new exciting techniques such as green manure, higher vines’ vigor and different orientation of the vineyards are applied by winemakers in Warm Climate areas.

Francesco’s considerations After showcasing Cool Climate wines in the Spring shipment, I am excited to present this stunning selection of wines made in warmer areas of Tuscany and Italy. While Warm Climate wines lived a moment of success in the 90s and 00s, they are now endangered by global warming, so I am happy to present you some skilled winemakers that are using natural techniques, in order to overcome the dry summers we are having lately. You shall expect these wines to be full bodied, with ripe fruit and more intense aromas, for a luscious finish. You will experience the warmth of the Blues, the generosity of the curves of Sophia Loren, the hot breeze of the Tuscan Summer, the intensity of the hug from an Italian friend.

MEMBERSHIP PLAN: BRONZE

14th SHIPMENT: FALL 2024

“WARM CLIMATE: THE POWER”

These wines have been selected by Francesco, who firmly believes that this selection represents the best we can offer in this price range. We are proud to present each one of these wines and we hope you will enjoy them till the last drop. Each bottle will be paired with an iconic song that reflects the personality of the wine.

FRANCESCO'S DESCRIPTIONS:

Bindella Vino Nobile di Montepulciano DOCG 2016 Song: Blue Train by John Coltrane . Bindella, with their beautiful cellar, is one of the pillars of Montepulciano, combining precision, elegance and expressiveness in their fabulous wines. I am glad and honored to have granted access to some of their private cellar for our Perbacco Wine Club, so that I was able to dig up among some of the best wines they have produced in the last decade. This Vino Nobile represents the quintessential grace of the 2016 vintage, perfectly interpreted by Bindella. With a beautiful ruby red color, the wine opens with delicate notes of maraschino cherry, violet, plum, an elegant touch of chocolate and an intriguing herbaceous hint of grass. Palate is Jazzy, precise, extremely refined, with a mouthwatering freshness of raspberry and an exceptionally fine-grained tannin, that tingles the palate with the grace of a dancing ballerina. One of the most brilliant Vino Nobile I have tasted in the last years, the most joyful expression of Sangiovese in Montepulciano. **85% Sangiovese, 15% Canaiolo, Colorino & Mammolo . 1bt in Shipment. Drink Through: 2024-2027. Open 3h before. Price \$42**

Bindella Toscana IGT Rosso 'Ardore' 2021 Song: Ziggy Stardust by David Bowie. While the Vino Nobile 2016 represents the more Jazz version of Bindella, this 'warm climate Bordeaux-blend' is pure power and intensity, a more Glam Rock, colorful and lush expression of the same region, also due to the much warmer vintage. With its intense ruby red with purple reflections, the wine opens a predominant note of cherry jam(from the Merlot), then hints of prune, roasted pepper(from the Cabs), lavender, dried apricot. Palate is rich, warm and opulent, as a result of the generous 2021 vintage, with a recurring note of cherry jam, a grippy tannin that leads to a mouthwatering finish of dark fruits and dark chocolate. **50% Merlot, 25% Cab Franc, 25% Cab Sauv. 1bt in Shipment. Drink Through 2024-2026. Open 1h before. Price \$22**

Mastrojanni Rosso di Montalcino Doc 2022 Song: Black Hole Sun by Soundgarden. Mastrojanni, one of the most renowned estates in Montalcino, is a rock-solid interpreter of the southern side of 'Brunello land', with its expressive wines and always impeccable quality. With its brilliant ruby red color, this Rosso di Montalcino, is a close competitor with the complexity and intensity of Brunello. With notes of sour cherry, red currants, ripe plum, violet, iris, cinnamon, tobacco, sandalwood, dried apricot and chocolate, the bouquet offers a surprising intensity for a Rosso, also due to the warmth of the 2022 vintage. Palate is Grunge, vibrant and energetic, with a fresh sensation of red currants and an overall great balance between the acidity and the grippy tannin, for a long and savory finish. One of my favorite Sangioveses, paired with one of my favorite singers. **100% Sangiovese. 1bt in Shipment. Drink Through 2024-2027. Open 1h Before. Price \$35**

Mastrojanni Toscana IGT 'San Pio' 2021 Song: **The Boys Are Back in Town by Thin Lizzy**. Like a beautiful Tuscan woman wearing a classy French dress, the Sangiovese in this wine does not lose its identity in the blend with Cabernet Sauvignon, showing great freshness, balance and elegance. With a ruby red color with purple reflections, the San Pio opens with good intensity, with notes of maraschino cherry, plum, roasted red pepper, lilac, chocolate, blueberry, tobacco and a herbal side of sage. Palate is fresh, vibrant, rich. The freshness of Sangiovese intertwines with the grippy tannin of Cabernet Sauvignon, with a sapid finish of sour cherry, pomegranate and tobacco. Succulent and complex with a robust and Classic Rock personality, this blend represents the triumph of the terroir of Montalcino, the perfect fusion between two grapes that perfectly integrate each other. **50% Sangiovese, 50% Cab Sauvignon. 1bt in Shipment. Drink Through 2024-2027. Open 2h before. Price \$35**

Godiolo Vino Nobile di Montepulciano Riserva Docg 2015 Song: **Soldier of Fortune by Deep Purple**. The Fiorini family, with Franco and his young nephew Mattia, is definitely one of the cornerstones of Vino Nobile, producing an expressive and traditional Sangiovese, right at the bottom of the hill of Montepulciano. Godiolo is a boutique winery, producing around 20'000 bts of wine per year, this Riserva 2015 was produced in a limited quantity of 3'500 bts, selecting with scrutiny the best grapes of this generous vintage. Ruby red color with garnet reflections, the wine offers intense aromas of maraschino cherry, plum, potpourri, orange peel, with refined hints of licorice, tobacco, leather and a touch of graphite(pencil case) that seems the trademark of the winery, due to the presence of lignite in the soil. Palate is broad, fulfilling, velvety, with a vibrant personality typical of great Sangiovese: an explosion of dark fruits, such as black currant and blueberry, with a majestic creamy tannin. A Rock/Blues personality, a wine of extraordinary intensity and quality, paired with one of my favorite ballads by Deep Purple. **98% Sangiovese, 2% Canaiolo & Colorino. 1bt in Shipment. Drink Through 2024-2027. Open 2h before. Price \$30**

Godiolo Vino Nobile di Montepulciano Docg 2019 Song: **Alive by Pearl Jam**. A Rock-Grunge version of Sangiovese from Franco and Mattia Fiorini, this Vino Nobile shines with its ruby red color. The bouquet opens with notes of currants, sour cherry, potpourri, orange blossoms, candied orange peel and delicate spices of vanilla, tobacco, leather, with a final hint of roasted meat. Palate is fresh, vibrant, with a grippy, yet perfectly integrated tannin, for a luscious finish of red currants and raspberry. A great Vino Nobile, from a great boutique estate, in one of the finest vintages. **98% Sangiovese, 2% Canaiolo & Colorino. 1bt in Shipment. Drink Through 2024-2027. Open 1h before. Price \$22**

Palazzo Vecchio Vino Nobile di Montepulciano Docg 'Maestro' 2020 Song: **Little Wing by Jimi Hendrix**. Palazzo Vecchio, standing high on the Valdichiana, right between Montepulciano and Cortona, is a magical place, producing wines that reflect the intensity and the gentle character of the winemaker Luca Sbernadori. This is a place I cherish, when my wife and I decided to get married, we could not think of a better location than the Palazzo, with its breathtaking sunsets and its rustic charm. With a bright ruby red color, the wines open with good intensity and elegance. The bouquet offers notes of sour cherry, dark fruits, sandalwood, a slight hint of geranium, delicate spices of chocolate, tobacco, wild rose and a gentle note of candied orange peel. Palate is round, velvety, perfectly balanced and refined, with a creamy tannin, leading to a luscious and clean finish of sour cherry. A perfectly executed warm climate Vino Nobile, a wine with aristocratic charm and a Blues, warm attitude. **85% Sangiovese, 10% Canaiolo, 5% Mammolo. 1bt in Shipment . Drink through 2024-2027. Open 2h before. Price \$30**

Palazzo Vecchio Toscana Igt 'Bliss' n.v. Song: Valerie by Amy Winehouse. Red ruby with purple reflections, the wine offers an explosion of red fruits with maraschino, red currants, ripe violet, blueberries, elegant hints of sandalwood and chocolate-covered cherries. The complete antithesis of a redundant warm climate Merlot, Bliss is playful, sexy, Pop. Palate is vibrant, lively, with a perfect overall balance. A dangerously easy-drinking red, despite its 14,5%, with an everlasting taste of red currants, a velvety tannin and a mouthwatering sapid finish. It might appear as an easy wine but it's pretty layered and its quality is impeccable. **70% Merlot, 27% Cab Sauv, 3% Petit Verdot. 1bt in Shipment. Drink Through 2024-2025. Open and drink. Price \$20.**

Casa di Baal Torno Subito Campania Igt 2022 Song: Small Worlds by Mac Miller. Casa di Baal is a boutique estate in the heart of Campania, one of the best winemaking regions of Italy. This organic estate produces a lighthearted and surprising version of Barbera, a Pop red wine that offers an explosion of red fruits, whose format had necessarily to be 1lt as it drinks compulsively. With a beautiful purple color, the wine is a basket of red fruits and flowers. Blueberry, tart cherry, red currants, raspberry, red rose, lavender and any sorts of berries you could imagine. Mouthwatering in the palate, with a slim tannin, the wine offers a dynamic and lively structure, in which berries are the most distinctive flavor, for a fresh and sapid finish of pomegranate and red rose. If 'Natural Wine' is seen by someone as the 'Trap' version of winemaking, this is a beautiful interpretation of this innovative genre and one of the coolest reds I have tasted in the past few months. Only 3'300bts produced. Warning: this is not your typical Barbera, I am taking some risks here but I loved this wine so much and I am looking forward for our members to try something different and more innovative. **100% Barbera. 1bt in Shipment. Drink Through 2024-2025. Open and drink. Price \$24**

Casa di Baal Rosso di Baal Campania Igt 2022 Song: Take On Me by a-ha. From the unusual blend of robust Aglianico with fresh Barbera and velvety Merlot, this red is everything you want from a warm climate, yet easy-drinking wine. Shining in the glass with its beautiful purple color, the wine is an explosion of red and black currants, with a dominant note of blueberry candy, raspberry, lavender, sour cherry under spirits, sweet chocolate. Joyful and vibrant, with a pop personality. The palate is playful, with a mouthwatering sensation of wild berries, wild rose, sweet chocolate, dried apricot. The freshness of Barbera, the fruit of Merlot, the structure of Aglianico, with a creamy tannin. A triumph of colors, a basket of wild fruits. **50% Aglianico, 30% Barbera, 20% Merlot. 1bt in Shipment. Drink Through 2024-2026. Open 1h before. Price \$22**

La Valle del Sole Offida Rosso Docg 2019 Song: Personal Jesus by Depeche Mode. After spending years advocating the difference between Montepulciano grape and the wine made in the town of Montepulciano, I am now glad to introduce this popular varietal with this great wine from Marche region, made by this fantastic boutique estate. La Valle del Sole is in Offida, an area that granted the highest level of Italian appellation(Docg) and it is organic since 1989, producing great white and red wines with the 4th generation of the family. Made with the oldest vines of the estate, planted by the first generation, the wine has an intense, ample bouquet, with notes of maraschino, red flowers, chocolate, blueberry and a hint of graphite(pencil case). Palate is fresh, elegant, succulent, with lots of red fleshed fruits and a firm, yet perfectly integrated tannin. I fell in love with this wine during a wine festival, it just stood out as a Rock, colorful interpretation of Montepulciano in one of the greatest terroirs of Italy. A terrific value. **100% Montepulciano. 1bt in Shipment. Drink Through 2024-2027. Open 2h before. Price \$27**

La Valle del Sole Rosso Superiore Piceno Dop 2020 Song: If It Makes You Happy by Cheryl Crow. With the luxury of simplicity, typical of the great Italian wines, this Montepulciano-Sangiovese blend is playful, immediate, full of life. Tart cherry, red flowers, dried apricot, red currants and a pencil case hint that appears to be the trademark of many wines from Marche. Palate is fresh, joyful, elegant, with a grippy tannin but an everlasting tart cherry flavor and a Rock/Pop personality. A great value, that I cherish as a lucky encounter I did with the wines from La Valle del Sole, great ambassadors of the quality of Marche region. **80% Montepulciano, 20% Sangiovese. 1bt in Shipment. Drink Through 2024-2025. Open 1h before. Price \$20**